

## The Vintage — 2017 "transparency and refinement"

All the talk about Burgundy today is the price. Coronavirus aside, Asia is now pushing the prices of Burgundy into LaLa Land, with collectibles like DRC and Leroy, you could swap a bottle for a car.

Crazy or not, it's the new reality!

However it's not impossible to still find value.

The pre-eminent critic of Burgundy **Allen Meadows** had this to say:

"They are so delicious and refreshing that I predict you will be seduced. You almost certainly want to have some 2017s in your cellars, as I for one really love the style."

After a run of tiny vintages that have put serious stress on the finances of all the vignerons, particularly the younger brigade we finally have a vintage with some volume. And its not just the volume that's good ,the quality is fantastic as well. The flowering was early and very quick leading to an abundant crop, within the rest of the vintage going with barely a hiccup. The best wines are wonderfully refreshing, transparent and graceful with moderately firm tannic spines, where the all-important element of balance is supplemented by good but not high acidities. Many vignerons are likening it to a more dense 2014 or a cross between 2010 and 2012.

### Indent c'est quoi?

Sometimes when buying wines, there is an opportunity to get a price advantage. With the indent system, you commit to purchasing wines that are already in bottle either prior to them leaving France or while already in transit. These wines you will normally receive within six months of the offer and at a significant discount on retail prices.

The pricing shown in this indent offer **includes duty, excise, ALAC and international freight**. It excludes GST which will be invoiced on arrival. Payment is required once wines have landed and been invoiced. Local freight charges may also apply.

Some of the wines are already here, while some are in transit and the balance will be leaving France shortly.

## Côte de Beaune

FEMININE • SILKY • ELEGANT • MEDIUM-BODIED

The Côte de Beaune is home to the great benchmark Grand Cru Chardonnays – "Montrachet" and "Corton Charlemagne", and also the famous Pinot Appellations of Pommard and Volnay. But some of the most surprising values can be found in villages either just to the north – Aloxe Corton, Ladoix, Savigny – or to the south – Santenay

Bourgogne • Côte de Beaune • Hautes Côtes de Beaune

These entry level Burgundies from vineyards just above, to the side of or below the main Côte d'Or offer brilliant drinking at an affordable price. Not big wines but lovely defined cherry fruit with remarkable persistence.

#### INDENT PRICING EX GST

Pierrick Bouley	Bourgogne 17		\$32
Lafarge	Bourgogne "Passetoutgrain" 17	87-89 RP	\$31
Lescure	Côte de Beaune 17		\$47
David Moreau	Côtes de Beaune Villages 17	87-89 V	\$31
Jean-Marc Bouley	Hautes Côtes de Beaune 17	86-88 BH	\$48
Camille Giroud	Hautes Côtes de Beaune 17	86-89 BH	\$37
Denis Carré	Hautes Côtes de Beaune 17		\$31

#### Santenay • Maranges • Monthélie

At the bottom end of the Côte de Beaune there is more clay which gives the wines more body and often an earthy character. Look out for the wines of David Moreau with their wonderful purity.

David Moreau	Maranges 17		\$33	
Montille	Monthélie 17		\$64	_
David Moreau	Santenay "Cuvée S" 17	89-91 V	\$40	T
Camille Giroud	Maranges 1er Cru "Croix Moines" 17	89-91 BH	\$57	_
Pierrick Bouley	Monthelie 1er Cru "Les Clous" 17	4	\$62	_
David Moreau	Santenay 1er Cru "Clos Rousseau" 17	89-92 V	\$52	_

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**David Moreau** • Classy wines, pure and focused punching well above their level.

**Pierrick Bouley** • Young and innovative, making wines with great fruit and balance

BH = Burghound ( Allen Meadows) • RP= Robert Parkers Wine Advocate • V=Vinous

#### Côte de Beaune continued...

#### **Volnay**

Our favourite Côte de Beaune appellation, the ballerina of the Côte d'Or with sensual, silky mouthfeel. Not big wines but possessing great intensity and balance.

#### INDENT PRICING EX GST

Pierrick Bouley	Volnay 17		\$62
Camille Giroud	Volnay 17	87-90 BH	\$76
Lescure	Volnay 17		\$68
Montille	Volnay 1er Cru "Les Brouillards" 17		\$143
Pierrick Bouley	Volnay 1er Cru "Robardelle" 17		\$102
Jean-Marc Bouley	Volnay "Clos de la Cave" 17	89-91 V	\$86
Louis Boillot	Volnay "Grands Poisots" 17	88-90 RP	\$65
Lafarge	Volnay "Vendanges Selectionnees" 17	90-92 V	\$86
Louis Boillot	Volnay 1er Cru "Angles" 17	90-92 BH	\$95
Jean-Marc Bouley	Volnay 1er Cru "Carelles" 17	90-92 BH	\$139
Henri Boillot	Volnay 1er Cru "Chevrets" 17	91-93 V	\$156
Lafarge	Volnay 1er Cru "Clos Ch. des Ducs" 17	95-97 V	\$173
Camille Giroud	Volnay 1er Cru "Lurets" 17	88-91 BH	\$104

#### **Pommard**

The neighbour of Volnay but the polar opposite in style. The iron rich soil here gives wines with a bigger richer tannic spine

Latour Giraud	Pommard 17		\$65
Louis Boillot	Pommard 17		\$68
Jean-Marc Bouley	Pommard 1er Cru "Fremiers" 17	90-93 BH	\$146
Montille	Pommard 1er Cru "Pézerolles" 17	91-93 BH	\$191

#### Beaune

Once the equal in price of the very best in Burgundy, the early part of the 20th century saw these wines seriously devalued. Today they offer the best value 1er Crus available. Beaune typically have great texture and supple tannins although the best can age for a very long time.

#### INDENT PRICING EX GST

David Croix	Beaune 17	89 BH	\$52
David Croix	Beaune 1er Cru "Cent Vignes" 17	89-91 RP	\$68
Lescure	Beaune 1er Cru "Chouacheux" 17		\$68
Lafarge	Beaune 1er Cru "Les Aigrots" 17	90-92 V	\$104
Marchand Tawse	Beaune 1er Cru "Teurons" 17		\$71
Ambroise	Beaune 1er Cru "Tuvilains" 17		\$76
Arnoux	Beaune 1er Cru "En Genet" 17		\$60
Montille	Beaunes 1er Cru "Les Sizies" 17	90 BH	\$91

#### Chorey-les-Beaune • Aloxe-Corton

Heading north from Beaune the wines become more forward and savoury except those close to the Grand Cru Corton, such as Aloxe Cordon

Arnoux	Chorey les Beaune 17		\$40
Arnoux	Aloxe Corton 17		\$65
David Croix	Aloxe Corton "Les Boutières" 17	88-90 V	\$52

#### • Grands Crus •

Montille	Corton Grand Cru "Clos du Roi" 17	90-93 BH	\$243
Marchand Tawse	Corton Grand Cru 17		\$139
David Croix	Corton Grand Cru "Grèves" 17	91-93 V	\$145
Camille Giroud	Corton Grand Cru "Renardes" 17	91-93 BH	\$173

BH = Burghound ( Allen Meadows) • RP= Robert Parkers Wine Advocate • V= Vinous

#### • Lafarge •

It was with great sadness that we greeted the passing of Michel Lafarge in January of this year at the ripe old age of 91. The doyen of Volnay, he ranks up there with Henri Jayer as one of the greatest winemakers Burgundy has seen. He was the last of the old guard in the most positive way, a humble farmer, a man of the earth. He is ably succeeded by his son Frédéric who has been at the Domaine since 1978 and also now his granddaughter Clothilde. For us a visit to this domaine was always memorable, without fail Michel would pull out an old bottle at the finish not to taste but to enjoy and you never left before the last drop was drunk.

# Jean-Marc Bouley • Son Thomas has now taken over and is already a star. JC's new favourite. Latour Louis H Jean-M Montil

generational change, one to watch

CAMILLE GIROUD

MAISON FONDEE EN 1865

Camille Giroud • Hard to beat for sheer drinkability, wines that are all about texture.



#### LE VIOGNOBLE DE LA COTE D'OR

**DIJON** 

## Côte de Nuits

Marsannay-la-Côte

Gevrey-Chambertin

Morey-St-Denis

Chambolle-Musigny

Vougeot

Vosne-Romanée

HAUTES CÔTES DE NUITS

NUIT-ST-GEØRGES

Pernand-Vergelesses

Savigny-lès-Beaune

Ladoix-Serrigny

HAUTES CÔTES DE BEAUNE

Pommard OBEAUNE

Aloxe-Corton

St-Romain

main Volnay Auxey- Monthélie

Duresses Meursault
St-Aubin Montrachet

Chassagne-Montrachet

de Beaune

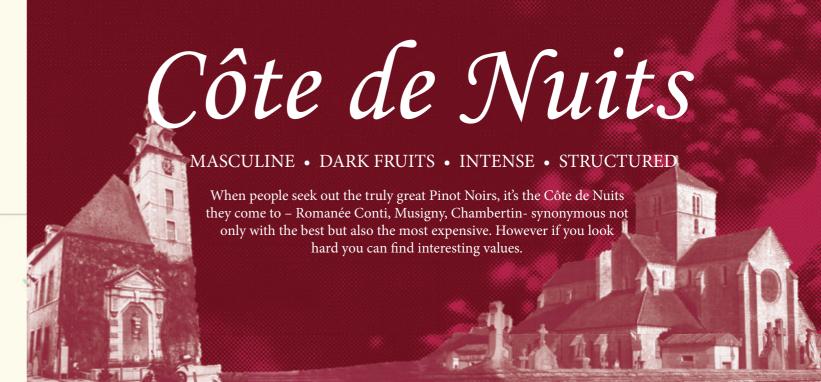
Sampigny-lès-Maranges Bouzeron

Santenay OCHAGNY

Rully

Mercurey

CHALON-**SUR-SAONE** 



#### Bourgogne • Côtes de Nuits Villages Hautes Côtes de Nuits

As with the Côte de Beaune, the areas above, below and to the side of the Côte d'Or proper offer a wealth of good value Pinot. Darker fruits and more body than further south.

#### INDENT PRICING EX GST

Gachot-Monot	Bourgogne Pinot Noir 17		\$28	
Ambroise	Bourgogne 17	86-89 BH	\$28	
Marchand Tawse	Bourgogne 17		\$33	
Arlaud	Bourgogne 17	86-88 BH	\$38	
Marchand Tawse	Côte de Nuits 17		\$42	
Louis Boillot	Côte de Nuits Villages 17		\$46	
Arlot	Côte de Nuits Villages 17	88 V	\$59	4
Philippe Livera	Côte de Nuits Villages 17		\$59	
David Duband	Hautes Côtes de Nuits 17	86-88 BH	\$51	

#### Marsannay - Fixin

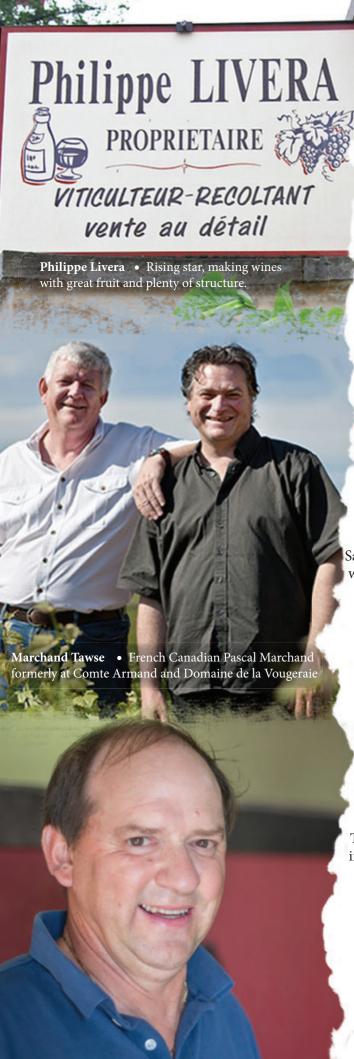
The northern end of the Côte de Nuits is becoming very fashionable, in a medium bodied style the wines often have an earthy robustness.

Philippe Liv	era I	Fixin 17		\$66	a
Marchand T	awse 1	Marsannay 17		\$43	ŀ
Camille Gir	oud 1	Marsannay "Les Longeroies" 17	89-92 BH	\$52	-

Cyprien Arlaud • Serious young producer, where the wines have superfine tanning

Louis Boillot • A great producer in both the C Beaune & Côte de Nuits. Also the husband of superstar Chambolle producer Ghislaine Barthod

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Denis Bachelet • Tiny producer who has now been

discovered by the critics, gaining cult status.

#### Côte de Nuits continued...

#### **Gevrey Chambertin**

The largest of the village Appellations producing sturdy structured Pinots which develop classic truffle, mushroom and mineral characters with time. Many top producers here.

#### INDENT PRICING EX GST

Odoul-Coquard	Gevrey Chambertin 17		\$65
Louis Boillot	Gevrey Chambertin 17		\$69
Arlaud	Gevrey Chambertin 17	89-91 V	\$81
Fourrier	Gevrey Chambertin 17	90-92 V	\$95
Marc Roy	Gevrey Chambertin VV 17	90BH	\$109
Drouhin-Laroze	Gevrey Chambertin "Dix Cimats" 17	87-90 BH	\$80
Philippe Livera	Gevrey Chambertin "en Champs" 17		\$91
Bachelet	Gevrey Chambertin 17	90-92 V	\$134
Odoul-Coquard	Gevrey 1er Cru "Combottes" 17		\$117
Drouhin-Laroze	Gevrey 1er Cru "Lavaut-StJacques" 17	92-94 V	\$120

#### **Morey St Denis**

Sandwiched between Gevrey Chambertin and Chambolle Musigny, these wines are often overlooked. The wines combine the earthy structure and power of Gevrey and the the silky smoothness of Chambolle.

Arlaud	Morey St Denis 17	88-90 V	\$81
Odoul-Coquard	Morey St Denis "Les Crais Grillon" 17		\$65
Sigaut	Morey St Denis 1er Cru "Charrières" 17	88-91 BH	\$95
Marchand Tawse	Morey St Denis 1er Cru "Millandes" 17	89-92 BH	\$104
Arlaud	Morey 1er Cru "aux Cheseaux" 17	91-93 V	\$108

#### **Chambolle Musigny**

The epitome of what Burgundy should be, often described as the iron fist in the velvet glove. At best Chambolle has a sexy, seductive character that is totally beguiling.

Odoul-Coquard	Chambolle Musigny 17		\$69
Sigaut	Chambolle Musigny 17	87-89 BH	\$76
De Vogue	Chambolle Musigny 17	89-91 BH	\$220
Sigaut	Chambolle 1er Cru "Sentiers" 17	89-92 BH	\$130
Sigaut	Chambolle 1er Cru "Noirots" 17	89-91 BH	\$108
Odoul-Coquard	Chambolle 1er Cru "Les Baudes" 17		\$117

#### Vosne-Romanée • Flagey-Echezeaux

The most sought after wines of Burgundy, home to the Grand Crus, Romanée Conti, La Tâche, Richebourg, Romanée-St-Vivant, Echézeaux. The wines have an exoticness with hints of Asian spice.

#### INDENT PRICING EX GST

Arlaud	Vosne Romanée 17	88-90 V	\$104
Ambroise	Vosne Romanée "Aux Damaudes" 17	89-91 BH	\$99
Arlot	Vosne 1er Cru "Suchots" 17	92-94 V	\$195
Lescure	Vosne 1er Cru "Suchots" 17		\$217
Montille	Vosne 1er Cru "Malconsort" 17	91-94 BH	\$469

#### **Nuits-St-Georges**

A good Nuits St Georges can give more instant pleasure than any of the other Côte de Nuits wines. Often generous and full of dark fruits, the Central Otago of the Côte d'Or.

Gachot-Monot	Nuits St Georges 17		\$59
David Duband	Nuits St Georges 17	87-89 BH	\$102
Marchand Tawse	Nuits St Georges "Longecourts" 17		\$85
Montille	Nuits St Georges 1er Cru "aux Thorey" 17	91-93 BG	\$137
Louis Boillot	Nuits St Georges 1er cru "Pruliers" 17		\$130
Arlot	Nuits St Georges 1er Cru "Clos des Forêts" 17	91-93 V	\$139

#### • Grands Crus •

All bar one of the 26 red Grand Crus on the Côte d'Or are in the Côtes de Nuits. These are the pinnacle of Pinot Noir with amazing concentration, balance, tension and length. Ranging in style from the ethereal Romanee St Vivant, the silky powerful Musigny to the mineral structured Chambertin.

#### INDENT PRICING EX GST

Drouhin-Laroze	Grand Cru "Bonnes Mares" 17	94-96 V	\$260	
Drouhin-Laroze	Grand Cru "Chambertin Clos de Bèze" 17	91-94 B	\$282	
Arlaud	Grand Cru "Charmes Chambertin" 17	91-93 V	\$226	_
Odoul-Coquard	Grand Cru "Charmes Chambertin" 17		\$156	-
Marchand Tawse	Grand Cru "Clos de la Roche" 17		\$282	•
Drouhin-Laroze	Grand Cru "Clos Vougeot" 17	92-94 V	\$247	•
Ambroise	Grand Cru "Echézeaux" 17	91-94 B	\$334	
Anne Gros	Grand Cru "Echézeaux Les Loachausses" 17	90-92 B	\$230	
Drouhin-Laroze	Grand Cru "Latricières Chambertin" 17	92-94 V	\$213	•
De Vogue	Grand Cru "Musigny" 17	93-96 B	\$710	
Arlot	Grand Cru "Romanée St Vivant" 17	94-96 V	\$630	



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Beginning directly south of the bottom of the Côte de Beaune, the limestone is no longer a continuous escarpment as in the Côte d'Or, it surfaces around the villages of

r a continuous escarpment as in the Cote d Or, it surfaces around the vill Mercurey and Givry. Terrific wines that punch well above their level.





	Ch. de Chamirey	Mercurey VV 17	86-89 BH	\$43
ļ	Joblot	Givry 1er Cru "Servoisine" 17	91 BH	\$52
1	Joblot	Givry 1er Cru "Clos des Bois Chevaux" 17		\$52
ľ	Joblot	Givry 1er Cru "Cellier aux Moines" 17	91 BH	\$52
	Ponsot	Rully 1er Cru "Molesme" 17		\$43
Š	Jacqueson	Rully 1er Cru "Les Cloux" 17		\$42

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#### • 6 Pack specials •

2017 Red Burg Intro \$330 incl gst.

- Chamirey Mercurey
- Moreau Côte de Beaune
- Arlaud Bourgogne
- Ponsot Rully 1er Cru
- Pierrick Bouley Volnay
- Odoul Coquard Morey-St-Denis

#### 2017 Côte de Beaune Intro \$360 incl gst.

- Carré Hautes Côtes de Beaune
- David Moreau Santenay
- Latour Giraud Pommard
- Arnoux Chorey-les-Beaune
- Bouley Monthelie 1er Cru
- Ambroise Beaune 1er Cru

#### 2017 Côte de Nuits Intro \$470 incl gst.

- Arlaud Hautes **Côtes de Nuits**
- Livera Fixin
- Drouhin-Laroze **Gevrey**
- Marchand Tawse Marsannay
- Gachot Monot Nuits-St-Georges
- Sigaut Chambolle 1er Cru

## Edmond Fallot THE WORLD'S BEST MOUTARDE

The reputation of Dijon mustard was acquired over the centuries thanks to the quality of the mustard seed and the use of locally produced verjuice (green grape juice). Although today the name Dijon doesn't mean that it was made in Burgundy; with one exception.

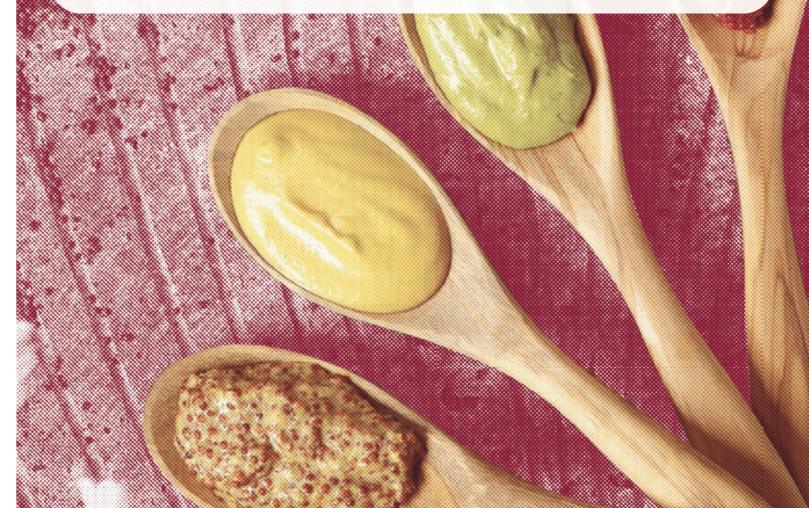
La Moutarderie Fallot based in Beaune since 1840, is the last of the independent family mustard makers in Burgundy. They manufacture exceptional mustard using traditional family know-how passed down from generation to generation: crushing seeds with a millstone that keeps all the flavoursome qualities of the mustard mix. Since 2009, they have been given Protected Geographical Indication for their Burgundy Moutarde.

Once you've tasted a Fallot Moutarde you'll never return to the others. Our personal favourite is the Moutarde aux Noix. (walnut)

#### Fallot Traditional Flavours

#### Fallot New Flavours

Dijon 210g	\$6.25	Madras Curry 105g	\$7.50
Green Peppercorn 210g	\$6.25	Pinot Noir 105g	\$7.50
Walnut 210g	\$6.25	Yuzu 105g	\$7.50





The Devillard family make

classic Mercurey with cherry and earth flavours

## - Fromage -New from Bourgogne



#### Crémeux de Bourgogne Cassis 100g

cow's milk • velvety soft • tasty • powerful

The sweet, mild and milky texture is so delicate it will simply melt in your mouth. If you like it creamy, this triple cream cheese is a definite winner for you. The recipe uses the famous Crème de Cassis (blackcurrant liquor) which gives a pronounced taste of blackcurrant.

\$17.50 each

#### Charolais AOP 250g

dense • soft • milky • mushroom undertone

This artisanal cheese comes from the granite plains of the Charolais region of Bourgogne. Cylindrical in shape with a generous size, which allows this goat cheese to age and ripe slowly and well with time. Capturing the best flavours of the goat's milk, the saltiness, acidity, and sweetness of its aroma opens up in the mouth. The colours and texture of the mould are pleasing, and give a lingering aftertaste. Can keep for several weeks.

\$41.50 each





#### **Epoisses**

cow's milk • velvety soft • tasty • powerful

You may not know it, but Epoisses is actually a French word meaning "completely worth the effort" or "stinky but incredibly loveable". Recognisable by its orange rind, Epoisses offers a unique experience which will delight all connoisseurs of quality cheeses. Pairs well with Pouilly Fuissé.

\$35.99 (250g) each | \$13.99/100g

Discover our full range of cheeses from Burgundy in our l'Atelier du Fromage newsletter.

Available for purchase from mid March • limited stock

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3-5 McColl St, Newmarket, Auckland Ph: 09 524 8524

